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UNITED STATES DISTRICT COURT  
NORTHERN DISTRICT OF CALIFORNIA

LOUISIANA WHOLESALE DRUG  
COMPANY, INC., on behalf of  
itself and all others similarly  
situated,  
  
Plaintiff,  
  
v.  
  
ABBOTT LABORATORIES,  
  
Defendant.

Case No.:

**07**

**6118**

**CLASS ACTION COMPLAINT**

**JURY TRIAL DEMANDED**

**JCS**

**NATURE OF THE ACTION**

Plaintiff Louisiana Wholesale Drug Company, Inc., brings this class action on behalf of itself and all others similarly situated to challenge defendant Abbott Laboratories' unlawful acts which have enabled it to impede competition in the markets for (a) protease inhibitors ("PIs") and (b) PI boosters, which are two separate types of drugs that are used to treat medical

1 disorders caused by the human immunodeficiency virus, or HIV. As set out  
2 below, Abbott's illegal conduct has enabled it to: (a) improperly impede the  
3 development of PI-boosters that would compete with Abbott's drug Norvir,  
4 thereby enabling Abbott to illegally maintain and extend its monopoly for PI-  
5 boosters and (b) impede or hamper competition from other companies' PI  
6 drugs which would compete with Abbott's Kaletra product. As alleged below,  
7 because of Abbott's misconduct, Plaintiff and the other class members have  
8 been caused to pay artificially-inflated, supra-competitive prices for both  
9 Norvir and Kaletra.

#### 10 **PARTIES**

11 1. Plaintiff Louisiana Wholesale Drug Company, Inc. ("LWD" or  
12 "Plaintiff") is a corporation organized under the laws of the State of Louisiana  
13 and is located at 20851-49 South Service Road, in Sunset, Louisiana 70584.  
14 During the relevant period, Plaintiff purchased Norvir and Kaletra directly  
15 from Abbott, and was injured as a result of the anti-competitive conduct  
16 alleged herein.

17 2. Defendant Abbott Laboratories ("Abbott") is a corporation  
18 organized and existing under the laws of the State of Illinois and having its  
19 principal place of business in Abbott Park, Illinois. Abbott is engaged in the  
20 development, manufacture and sale of pharmaceutical and nutritional products.  
21 Abbott has operations in six states, including several in this District.

#### 22 **JURISDICTION, VENUE AND INTRADISTRICT ASSIGNMENT**

23 3. This action arises under section 2 of the Sherman Act, 15 U.S.C.  
24 § 2, and sections 4 and 16 of the Clayton Act, 15 U.S.C. §§ 15(a) and 26. The  
25 Court has subject-matter jurisdiction pursuant to 28 U.S.C. 1331 and 1337(a).

26 4. Venue is proper in this Court pursuant to section 12 of the  
27 Clayton Act, 15 U.S.C. § 22, because Abbott is an inhabitant of this District,  
28 has business locations in this district, has transacted and continues to transact

1 business in this District, has committed and continues to commit  
2 anticompetitive acts in this District. Venue is therefore also proper under 15  
3 U.S.C. §§15, 22, and 26, and is also proper under 28 U.S.C. § 1391.

4 5. Intradistrict assignment is proper in the San Francisco/Oakland  
5 Division, pursuant to L.R. 3-2(c) & (d), because a substantial part of the events  
6 which give rise to the claim occurred in Alameda, Contra Costa, Del Norte,  
7 Humboldt, Lake, Marin, Mendocino, Napa, San Francisco, San Mateo and  
8 Sonoma counties.

### 9 TRADE AND COMMERCE

10 6. The pharmaceutical products at issue in this case are sold in  
11 interstate commerce, and the unlawful activities alleged in this Complaint have  
12 occurred in, and have had a substantial effect upon, interstate commerce.

### 13 FACTUAL BACKGROUND

14 7. PIs are considered the most powerful treatment in the medical  
15 battle against HIV and the disorders it causes, including acquired immune  
16 deficiency syndrome (AIDS). These drugs work by blocking the action of  
17 protease, an enzyme needed for HIV to reproduce and infect other cells.

18 8. Although PIs present an effective treatment, they have several  
19 impediments, including: pill burden, dietary requirements, and severe side  
20 effects. Each PI presents different degrees of impediment and efficacy. In  
21 addition, patients develop resistance to certain PIs—a significant challenge to  
22 the treatment of HIV—as the disease progresses

23 9. There are several PIs currently on the market, including Norvir,  
24 manufactured by Abbott and introduced in 1996, and Kaletra, also  
25 manufactured by Abbott and introduced in 2000. Kaletra is a combination  
26 drug consisting of Norvir and another Abbott PI, whose chemical or generic  
27 name is lopinavir. As explained below, while Norvir is a PI that was originally  
28 introduced in 1996 as a stand-alone treatment, as a result of subsequent

1 discoveries its principal use today is to boost the therapeutic effects (and  
2 reduce the required dosage) of other PIs.

3 10. Abbott developed Norvir with the assistance of a National  
4 Institutes of Health grant and spent only about \$15 million of its own funds on  
5 pre-approval clinical trials for the drug. By the end of 2001, Norvir had  
6 generated cumulative sales for Abbott of more than \$1 billion.

7 11. After Norvir's release, it was discovered that, when used in small  
8 quantities with another PI, Norvir would boost the anti-viral effects of the  
9 other PI. Not only did a small dose of Norvir make other PIs more effective  
10 and decrease side effects associated with high doses, but it also slowed down  
11 the rate at which HIV developed resistance to the effects of PIs. Recent  
12 research has also shown significant benefits from the use of boosted PI  
13 combinations, especially for patients who experience failure of treatments  
14 combining PIs with other anti-HIV drugs. Such treatment failures are marked  
15 by the emergence of drug-resistant mutations that limit the benefits of other  
16 drugs in the future, because of cross-resistance among HIV medications.  
17 When patients experience failure of initial boosted PI combinations, there is no  
18 evidence of PI resistance and, moreover, there is less resistance to other drugs  
19 in the combination. Hence, by using Norvir as a booster, physicians can  
20 maximize the treatment options remaining for the patients experiencing  
21 treatment failure. In addition to its direct therapeutic benefits, a regimen  
22 consisting of a PI boosted by Norvir improves convenience for patients in  
23 comparison to an unboosted regimen by reducing the required dosage of the PI  
24 and lessening food restrictions, both important factors in ensuring adherence to  
25 HIV antiviral therapy

26 12. With respect to its "boosting" purposes, Norvir is by far the  
27 dominant PI booster, and because of Abbott's misconduct alleged below there  
28 are currently no practical substitutes for Norvir on the market. Prior to the

1 conduct alleged herein, Abbott never before sought to use its intellectual  
2 property rights to prevent competitors from creating and selling PIs for use  
3 with Norvir. Furthermore Abbott has disclaimed such a use from the  
4 exclusionary scope of its patent rights. *See In Re Abbott Laboratories Norvir*  
5 *Antitrust Litigation*, 442 F.Supp.2d 800, 807-810 (N.D. Cal. 2007). Instead,  
6 Abbott actively induced competitors to buy licenses from Abbott for the right  
7 to label and market their PIs to be boosted by, or co-administered with, Norvir.  
8 The royalties associated with these licenses were and are a direct function of  
9 each competitor's costly and time-intensive clinical trials and other testing for  
10 purposes of FDA approval. On account of such licensing, and in exchange for  
11 mutual good faith promises and benefits related to the future availability and  
12 pricing of Norvir, substantially all other PI manufacturers chose to forego  
13 developing or testing other potential PI boosters, and instead standardized  
14 clinical trials and testing of their PIs solely in conjunction with Norvir. Based  
15 on Abbott's course of conduct, and after these other manufacturers incurred  
16 substantial sunk costs achieving FDA approval for their PIs for co-  
17 administration with Norvir, Norvir became the *de facto* standard boosting  
18 agent. As a result, no currently available PI has been approved for co-  
19 administration with any other booster except Norvir.

20 13. As noted above, Abbott also markets Kaletra, which consists of  
21 Norvir and another Abbott PI, lopinavir, combined in a single pill. Kaletra is  
22 lopinavir boosted by Norvir. Although effective and widely used, Kaletra has  
23 significant side effects, including hyperlipidemia, which renders patients more  
24 vulnerable to heart attacks and strokes.

25 14. Thus, in the "Booster Market," Norvir is practically the only  
26 product available, while in the "Boosted PI Market", Kaletra competes with  
27 other PIs, each of which can be prescribed, dispensed and taken in conjunction  
28 with Norvir. This creates a situation in which the same firm, Abbott,

1 participates in two closely related markets, with the product sold in one of the  
2 two markets being an input or component of the product sold in the other  
3 market. By eliminating competition in the market for sales of the input or  
4 component product (Norvir), Abbott has been able to not only artificially  
5 maintain and expand Norvir's monopoly position in the Booster market, but  
6 also use its improperly-maintained monopoly position in the Booster Market to  
7 disadvantage competitors that sold alternatives to Kaletra in the Boosted PI  
8 Market, thereby improperly maintaining (or attempting to maintain) Kaletra's  
9 dominant position in the Boosted PI market.

#### 10 **ABBOTT'S ANTICOMPETITIVE CONDUCT**

11 15. Prescriptions for Kaletra rose steadily from its introduction in  
12 September 2000 through mid-2003, at which point it enjoyed approximately a  
13 75% share of the boosted PI market. During this time, however, Abbott was  
14 aware that other pharmaceutical companies -- such as GlaxoSmithKline  
15 ("GSK") and Bristol-Meyers-Squibb ("BMS") -- were developing competing  
16 PI products that would take market share from Kaletra and/or force Abbott to  
17 reduce Kaletra's price. Abbott was aware at this time that while the PIs that  
18 GSK and BMS were developing could potentially benefit from use with a  
19 booster, Abbott's competitors had not committed to developing their products  
20 for use with Norvir. These other PI competitors had not yet spent the vast  
21 sums of money and time conducting the required clinical trials and other  
22 testing for FDA labeling and promotion of their drugs for co-administration  
23 with *any* booster, much less had they foregone all such opportunities save  
24 Norvir.

25 16. As a result of the foregoing, Abbott realized not only that  
26 Kaletra's dominance of the boosted PI market was about to be threatened, but  
27 also that Norvir's status as the dominant product in the Boosting Market could  
28 be threatened as well if Abbott's competitors could develop: (a) PIs that did



1 not need to be boosted, (b) new drugs which could be used and marketed as a  
2 booster that would compete with Norvir; and/or (c) PIs that could be used with  
3 various existing chemicals (such as SSRIs or grapefruit juice) which already  
4 exist on the market and which could have the affect of boosting these new PIs,  
5 even though those other chemicals are not technically labeled and sold as  
6 “boosters”. Abbott also realized, conversely, that if competing PIs were  
7 developed solely for use with Norvir, Abbott could gain two benefits in that  
8 other competing booster technology would not be developed, and the existence  
9 of these other Norvir-compatible PIs on the market would simultaneously  
10 increase Norvir’s usage and sales.

11 17. In 2001, Abbott approached GlaxoSmithKline (“GSK”) to  
12 demand that it secure a license to allow GSK to promote its existing PIs, as  
13 well as PIs it had under development, with Norvir. GSK acquiesced to this  
14 demand, procuring a license from Abbott in December 2002. Under the  
15 agreement, GSK paid substantial sums of money in exchange for the right to  
16 promote the use and administration of its PIs with Norvir. GSK paid such  
17 sums not only in terms of royalties to promote its PIs products with Norvir, but  
18 also by foregoing royalties on other products that GSK licensed to Abbott at  
19 the same time. At this point Abbott had never increased Norvir’s price by  
20 more than 4% per year. When GSK entered into the December 2002 Norvir  
21 license with Abbott, GSK relied on Abbott’s good faith not to substantially  
22 deviate from its prior course of conduct. In fact, had GSK known that Abbott  
23 would substantially reduce Norvir’s availability (such as by raising its prices to  
24 irrational levels), GSK would have viewed the agreement as illusory and  
25 would not have entered into it because it would effectively make GSK a  
26 hostage to Abbott’s coercive control over the Norvir supply.

27 18. On information and belief, other pharmaceutical companies,  
28 including Bristol Meyers Squib (“BMS”), took similar licenses allowing the

1 promotion of their PIs with Norvir during the same timeframe and under the  
2 same circumstances.

3 19. In June 2003, Bristol-Myers Squibb introduced Reyataz, a PI  
4 designed to be boosted by Norvir. In October 2003, GSK introduced Lexiva,  
5 another PI designed to be boosted by Norvir. Studies showed that, when  
6 boosted with Norvir, the new PIs were as effective as Kaletra, and were more  
7 convenient because they required less frequent dosing and/or smaller dosages.  
8 Moreover, clinical trials showed that with Reyataz, the effective boosting dose  
9 of Norvir was reduced from a 200-to-400 milligrams a day range to only 100  
10 milligrams a day. As a result, beginning in the second half of 2003, both  
11 Reyataz and Lexiva began to make steady inroads into Kaletra's share of the  
12 boosted PI market, while Kaletra's share of the boosted PI market accordingly  
13 began to decline and the necessary dosage of Norvir as a booster also declined.

14  
15 20. Abbott was well aware of the competitive threat posed by  
16 Reyataz and Lexiva and had in fact anticipated it. Abbott's efforts to ensure  
17 that competitors did not develop new boosters and/or develop their PIs for use  
18 other existing chemicals, meant that: (a) Abbott had maintained its monopoly  
19 power in the booster market by ensuring that there would be no substitutes for  
20 Norvir; and (b) ensured that competing PI products (such as Lexiva and  
21 Reyataz) had a competitive Achilles heel because much of their effectiveness  
22 relied on their use with Norvir. Consequently, on December 3, 2003, Abbott  
23 raised the wholesale price of Norvir by approximately 400%, from \$205.74 to  
24 \$1,028.71 for a 120-count bottle of 100 mg capsules. However, Abbott did not  
25 raise the price of Kaletra, which incorporates Norvir. In effect, Abbott raised  
26 the price of Norvir only when it is used to boost a non-Abbott PI. By  
27 instituting this enormous price hike, Abbott drastically increased the cost of  
28 combinations using Norvir to boost competing PIs. The annual cost of Norvir



1 needed in such a combination increased by \$6,258 per year for PIs such as  
2 Lexiva requiring twice-daily dosing of Norvir. For Aptivus (tipranavir), a new  
3 PI marketed by Boehringer Ingelheim, the optimal Norvir booster dose  
4 increased by more than \$12,000 per year.

5 21. This tremendous increase in the price of Norvir was made  
6 possible by Abbott's conduct in deceptively leading PI manufacturers to rely  
7 solely on Norvir for boosting purposes. Abbott waited until after these other PI  
8 manufacturers had already spent precious time and significant financial  
9 resources to develop and promote their PIs around Norvir, while in the  
10 meantime foregoing the alternative approaches, and even waited until after the  
11 new PI drugs had been approved by the FDA, labeled and marketed for use  
12 with boosting by Norvir, before instituting this staggering price increase. Not  
13 until it had a captive audience did Abbott seek to abuse its now entrenched  
14 dominant position. This increase in price without a loss of market share is the  
15 hallmark of monopoly power, which power Abbott clearly did not have prior to  
16 the fruition of its deceptive scheme. In other words, the price increase would  
17 not have been profitably sustainable unless and until Abbott's competitors in  
18 the boosted PI market were locked in to using Norvir.

19 22. As reported in the *Wall Street Journal*, internal Abbott  
20 documents reveal, among other things, that: (a) Abbott understood the illegal  
21 nature of the price-increase scheme and contemplated other strategies, like  
22 ceasing sales of Norvir, to "minimize any federal investigations regarding  
23 price increases in the US"; (b) Abbott understood the adverse consequences of  
24 the scheme, including that it would "tarnish" the reputation of Abbott's CEO,  
25 "[p]osition [Abbott] as [a] big, bad, greedy pharmaceutical company,"  
26 "[f]uel[perception[s] regarding lack of Abbott commitment to HIV," and  
27 create a "[b]acklash from [the] advocacy community, legislators, [and]  
28 physicians"; and (c) Abbott floated pretextual rationales for the price increase

1 but worried about its “[e]xposure on price if forced to open [its] books.”

2 23. Additionally, Abbott’s scheme regarding Norvir was extended to  
3 the market for boosted PIs. Faced with the prospect of new competitors to  
4 Abbott’s boosted PI, Kaletra—*i.e.*, at least two new PIs from GSK (Lexiva)  
5 and BMS (Reyataz) —Abbott’s executive forsook legal approaches to  
6 defending against a loss of market share. Instead, its executives executed an  
7 anticompetitive scheme to parlay Abbott’s domination of the boosting market  
8 into leverage to maintain or increase Kaletra’s dominant market position in the  
9 boosted PI market. Abbott executives realized that if Abbott could make  
10 Norvir unavailable or less desirable when paired with its competitors’ PIs—by  
11 actually pulling it from the market or by manipulating its price—then its  
12 competitors’ products, which by that time almost always relied on Norvir for  
13 boosting, would never become a significant competitive threat to Kaletra’s  
14 market dominance.

15 24. According to internal Abbott emails and other documents  
16 released by the *Wall Street Journal*, one Abbott executive explained Abbott’s  
17 concern in the following manner: Abbott could not “continue to trade a  
18 prescription of Kaletra for a prescription of Norvir at 100 mg.” Rather than  
19 rely on any competitive advantage in the medicinal characteristics of Kaletra,  
20 or even on lowering Kaletra’s price so that it was more attractive to patients,  
21 this executive outlined alternative anticompetitive plans that had been  
22 discussed among Abbott management and warned other senior Abbott  
23 employees not to be “stunned by the outcome of the thought process.”

24 25. But the emails *are* stunning. One scenario that Abbott  
25 considered was to withdraw Norvir capsules from the market entirely, leaving  
26 HIV patients only with a liquid form of Norvir that Abbott’s own executives  
27 admit “taste[s] like someone else’s vomit.” Other materials reveal that Abbott  
28 planned to make up a justification for this withdrawal. Executives considered

1 misleading the public into believing that Abbott was diverting the capsules for  
2 humanitarian efforts in “the developing world (i.e. Africa).” *Thus, Abbott*  
3 *consciously explored limiting Norvir’s availability despite the fact that it had*  
4 *induced its competitors to develop their drugs for use with Norvir.*

5       26. Once it realized that it could not physically reduce Norvir’s  
6 presence in the market, Abbott decided on a different strategy in which it  
7 would use its artificially maintained monopoly power in the booster market to  
8 raise Norvir’s prices to irrational, punitive levels, which would artificially  
9 decrease demand for competing PIs that were developed for use with Norvir.  
10 *Significantly, Abbott’s ability to raise Norvir’s prices by 400% was due to –*  
11 *and a clear reflection of – the monopoly power in the booster market that*  
12 *Abbott had improperly obtained/maintained by inducing its competitors to not*  
13 *develop competing boosters or develop their PIs for use with other non-*  
14 *booster chemicals that could be an alternative to Norvir.*

15       27. In both scenarios, Abbott suggested leaving the price of Kaletra  
16 unchanged, thus giving Abbott a huge price advantage for PIs boosted by  
17 Norvir. They outlined a “rationale” for the proposed Norvir price increase,  
18 suggesting that Abbott mislead the public into believing that “it is no longer  
19 feasible for Abbott to provide a production line of Norvir capsules at the  
20 current price.” The emails, however, frankly admit the “weakness” of this  
21 “rationale” – i.e., its falsity. They frankly expressed concerns of “exposure on  
22 price if forced to open books.”

23       28. An Abbott slide presentation created around the time of these  
24 emails further illustrates the anticompetitive and illegitimate motives behind  
25 Abbott’s price hike. The presentation reveals, for example, that Abbott sought  
26 to “[p]osition Kaletra as a more economical option for boosted ARV [*anti-*  
27 *retroviral*] therapy.” Abbott acknowledged the illegitimacy of its plan, but  
28 still Abbott found it easier to mislead the public regarding an anticompetitive

1 price increase than to try to explain a complete withdrawal of Norvir capsules  
2 from the market.

3 29. On information and belief, internal Abbott documents state  
4 Abbott's intentions: the huge price increase for Norvir would create not only  
5 extreme monopoly profits for Norvir, but also the "[p]otential for increased  
6 market share for Kaletra." Abbott's December 3, 2003 price increase was an  
7 attempt to leverage its monopoly position in the boosting market in order to  
8 disadvantage competitors and maintain its dominant position in the boosted PI  
9 market. The attempt succeeded.

10 30. Abbott's leveraging scheme effectively halted the decline in  
11 market share of Kaletra. By 2006, Kaletra's share of the boosted PI market  
12 had risen to approximately 75%, the same share it held prior to the introduction  
13 of Reyataz. This change of course was due entirely to the competitive  
14 disadvantage imposed on non-Abbott PIs by the December 2003 price  
15 increase.

#### 16 RELEVANT MARKETS

17 31. There are two product markets relevant to Plaintiffs' antitrust  
18 claims. The Boosting Market currently consists of Norvir alone because  
19 Abbott's conduct fraudulently induced and dissuaded competitors from  
20 developing new competing boosters and/or developing their PIs for use with  
21 other chemicals, which are not technically labeled as boosters but which could  
22 be used as an alternative to Norvir to increase the efficacy of the competing  
23 PIs. The Boosted PI Market consists of the PI Kaletra and a number of non-  
24 Abbott PIs, each of which is prescribed, dispensed and used in conjunction  
25 with Norvir. The relevant geographic market for both products is the United  
26 States.

27 32. At all relevant times, Abbott has had a dominant share of the  
28 Boosting Market and a dominant share of the Boosted PI market. At all

1 relevant times, Abbott possessed monopoly power—the ability to profitably  
2 raise price significantly above competitive level without losing significant  
3 sales—in both relevant markets.

4 33. There are substantial barriers to entry in both the market for  
5 boosters and the market for boosted PIs. The products in these markets can  
6 require hundreds of millions of dollars and many years to design, develop, and  
7 distribute. Compounding these barriers to entry, both markets require  
8 government approvals to enter and are covered by patents and other forms of  
9 intellectual property. Thus, competitors or potential market entrants lack the  
10 capacity to increase output in the short run.

11 34. The unlawful actions alleged above were taken for the purpose  
12 of maintaining Abbott's dominant share of both the Boosting Market and the  
13 Boosted PI Market.

14 35. At all relevant times, Abbott possessed substantial market power  
15 and monopoly power with respect to Norvir, because, *inter alia*, Abbott (a) had  
16 the power to control prices and exclude competition in the Boosting market;  
17 (b) sold Norvir at prices substantially in excess of marginal cost; (c) enjoyed  
18 high profit margins on sales of Norvir; (d) sold Norvir at prices substantially in  
19 excess of the competitive price; (e) enjoyed substantial barriers to market entry  
20 and growth; and (f) would not, by raising the price of Norvir a small but  
21 significant nontransitory amount, lose sufficient sales to other products to  
22 make such a price increase unprofitable. This monopoly power was  
23 improperly maintained by the exclusion of other competing substitutes for  
24 Norvir, as alleged herein

25 36. At all relevant times, Abbott possessed substantial market power  
26 and monopoly power with respect to Kaletra, because, *inter alia*, Abbott (a)  
27 had the power to control prices and exclude competition in the Boosted PI  
28 Market because of its ability to control the price of Norvir, a necessary input in

1 the Boosted PI Market; (b) sold Kaletra at prices substantially in excess of  
2 marginal cost; (c) enjoyed high profit margins on sales of Kaletra; (d) sold  
3 Kaletra at prices substantially in excess of the competitive price; (e) enjoyed  
4 substantial barriers to market entry and growth; and (f) would not, by raising  
5 the price of Kaletra a small but significant nontransitory amount, lose  
6 sufficient sales to other products to make such a price increase unprofitable.

7  
8 **ALLEGATIONS OF HARM TO THE PLAINTIFF CLASS**

9 37. As a direct and proximate result of Abbott's unlawful conduct,  
10 LWD and the Class have been injured in their business and property by reason  
11 of Abbott's unlawful maintenance of its monopoly power in the Booster  
12 Market. Plaintiffs' injury consists of paying improperly, artificially-inflated,  
13 supra-competitive prices for Norvir (ritonavir) which they otherwise would not  
14 have paid absent Abbott's illegal conduct. Plaintiffs' injury is injury of the type  
15 the antitrust laws were designed to prevent and flows from that which makes  
16 Abbott's conduct unlawful.

17 38. Abbott's exclusionary conduct has unlawfully caused the  
18 Boosted PI Market to standardize on Norvir for boosting purposes and has  
19 significantly retarded the advent of alternatives to Norvir in the United States,  
20 thereby enabling Abbott to sell Norvir at artificially inflated prices. But for  
21 Abbott's illegal conduct, multiple other avenues for providing, or obviating the  
22 need for, boosting functionality would have been invested in, pursued,  
23 resulting in a much lower demand, and therefore profitably sustainable price,  
24 for Norvir.

25 39. As a direct and proximate result of Abbott's unlawful conduct,  
26 LWD and the Class have been injured in their business and property by reason  
27 of Abbott's unlawful monopolization of the Boosted PI Market. Abbott's  
28 exclusionary conduct has unlawfully and artificially inflated the cost of



1 competing products in the Boosted PI Market (such as Lexiva and Reyataz),  
 2 thereby allowing Abbott to sell Kaletra at artificially inflated prices. But for  
 3 Abbott's illegal conduct, the effectiveness of competing products in the  
 4 Boosted PI Market would not have been dependent to the accompanying use of  
 5 a dramatically overpriced component, Norvir, and thus competing PIs would  
 6 have been far more attractive to patients, increasing the demand and sales for  
 7 those products. This, in turn, would have forced Abbott to significantly reduce  
 8 Kaletra's price. Plaintiffs' injury is injury of the type the antitrust laws were  
 9 designed to prevent and flows from that which makes Abbott's conduct  
 10 unlawful.

11 40. Moreover, as a direct and proximate result of Abbott's unlawful  
 12 conduct, consumers—for example, patients living with HIV/AIDS and the  
 13 health care professionals who treat them—have been deprived of the benefit of  
 14 free and open competition in the boosted PI market and have been injured in  
 15 their business and property, for example, by:

- 16 a. paying more for boosted PI treatments than they would have  
 17 in the  
 18 absence of Abbott's unlawful conduct;
- 19 b. being denied the benefit of a broader variety of boosted PI  
 20 treatments; and
- 21 c. being denied the benefit of research and development that  
 22 likely would have resulted in alternative and superior forms  
 23 of PI treatments.

#### 24 **CLASS ACTION ALLEGATIONS**

25 41. Plaintiff brings this action on its own behalf and under Fed. R.  
 26 Civ. P. 23(b)(2), with respect to declaratory and equitable relief sought herein,  
 27 and under Fed. R. Civ. P. 23(b)(3), with respect to damages sought herein, as  
 28 representative of a class (the "Class") defined as follows:

1 All persons or entities in the United States that  
2 purchased Norvir or Kaletra directly from Abbott  
3 or any of its divisions, subsidiaries, predecessors,  
4 or affiliates, during the period from December 3,  
5 2003 through such time as the effects of Abbott's  
6 illegal conduct have ceased, and excluding federal  
7 governmental entities, Abbott, and Abbott's  
8 divisions, subsidiaries, predecessors, and affiliates.  
9

10 42. Hundreds of entities in the United States have purchased Norvir  
11 and/or Kaletra directly from Abbott. Thus, members of the Class are so  
12 numerous that joinder is impracticable.

13 43. Plaintiff's claims are typical of the Class.

14 44. Plaintiff and all members of the Class were damaged by the same  
15 conduct of the Defendant.

16 45. Plaintiff will fairly and adequately protect and represent the  
17 interests of the Class. The interests of the Plaintiff are not antagonistic to the  
18 Class.

19 46. Plaintiff is represented by counsel who are experienced and  
20 competent in the prosecution of complex class action antitrust litigation.

21 47. Questions of law and fact common to the members of the Class  
22 predominate over questions, if any, that may affect only individual members  
23 because Defendant has acted and refused to act on grounds generally  
24 applicable to the entire Class. Such generally applicable conduct is inherent in  
25 the Defendant's exclusionary and anticompetitive conduct in monopolizing  
26 and attempting to monopolize the boosted PI market and booster PI market, as  
27 more fully alleged herein.

28 48. Questions of law and fact common to the Class include:

- a. Whether Abbott intentionally and unlawfully excluded competitors from the Boosting Market;
- b. Whether Abbott unlawfully attempted to monopolize the Boosting Market during the Class Period;
- c. Whether Abbott intentionally and unlawfully excluded competitors from the Boosted PI Market;
- d. Whether Abbott unlawfully attempted to monopolize the Boosted PI Market during the Class Period;
- e. Whether Abbott engaged in anticompetitive conduct in order to monopolize the Boosting Market by wrongfully inducing rivals in the PI market to forgo developing and/or testing boosting alternatives.
- f. Whether Abbott engaged in anticompetitive conduct in order to leverage its monopoly in the Boosting Market to obtain, maintain, or extend an undue monopoly in the Boosted PI Market;
- g. Whether the geographic market for both protease inhibitor boosters and boosted protease inhibitors is the United States;
- h. Whether the product market in which Abbott obtained a monopoly is the Boosting Market;
- i. Whether the product market Abbott was attempting to monopolize is the Boosted PI Market;
- j. Whether Abbott intended to monopolize the Boosting Market or to maintain or extend an existing monopoly on the Boosting Market;
- k. Whether Abbott intended to monopolize the Boosted PI Market or to maintain or extend an existing monopoly on the Boosted PI Market;

1. Whether there was and is a dangerous probability that Abbott would succeed in monopolizing the Boosting Market;
- m. Whether there was and is a dangerous probability that Abbott would succeed in monopolizing the Boosted PI Market;
- n. Whether Abbott had pro-competitive reasons for its conduct;
- o. The effects of Abbott's attempted monopolization;
- p. The effects of Abbott's attempted monopolization on prices of boosted protease inhibitors; and
- q. Whether Plaintiff and other members of the Class have been damaged as a result of Defendant's unlawful behavior and what is the proper measure of damages.

49. Class action treatment is a superior method for the fair and efficient adjudication of the controversy, in that, among other things, such treatment will permit a large number of similarly situated persons to prosecute their common claims in a single forum simultaneously, efficiently, and without the unnecessary duplication of effort and expense that numerous individual actions would engender. The benefits of proceeding through the class mechanism, including providing injured persons or entities with a method for obtaining redress for claims that might not be practicable for them to pursue individually, substantially outweigh any difficulties that may arise in management of this class action.

50. Plaintiff knows of no difficulty to be encountered in the maintenance of this action as a class action.

### **FIRST CAUSE OF ACTION**

#### **Monopolization (15 U.S.C. § 2)**

51. Plaintiff incorporates by reference the allegations contained in paragraphs 1 through 49 above.

1        52. At all relevant times, Abbott has had monopoly power in both  
2 the Boosting Market and the Boosted PI Market.

3        53. Abbott has willfully maintained its monopoly power in the  
4 Boosting Market through exclusionary and anticompetitive means. As  
5 described in more detail above, Abbott deceptively caused the Boosted PI  
6 Market to forego other developmental alternatives and instead standardize  
7 around the use of Norvir for boosting purposes. Once competitors were locked  
8 in to using Norvir, Abbott exercised its monopoly power in the Boosting  
9 Market by raising the price of Norvir approximately 400% in December 2003.  
10 Abbott has maintained that price to the present day. The purpose and effect of  
11 Abbott's conduct has been to suppress rather than promote competition on the  
12 merits.

13        54. There is no procompetitive justification for Abbott's conduct.

14        55. Plaintiff has been injured in its business and property by reason  
15 of Abbott's unlawful monopolization. Plaintiff's injury consists of paying  
16 higher prices to purchase the relevant products than they would have paid  
17 absent Abbott's conduct. This injury to Plaintiff's business and property is  
18 injury of the type the antitrust laws were designed to prevent and flows from  
19 that which makes Abbott's conduct unlawful.

20        56. Abbott's unlawful conduct threatens continuing loss and damage  
21 to Plaintiff and the Class if not enjoined by this Court.

## 22                    **SECOND CAUSE OF ACTION**

### 23                    **Monopolization (15 U.S.C. § 2)**

24        57. Plaintiff incorporates by reference the allegations contained in  
25 paragraphs 1 through 49 above.

26        58. At all relevant times, Abbott has had monopoly power in both  
27 the Boosting Market and the Boosted PI Market.

28        59. Abbott has willfully maintained its monopoly power in the

1 Boosted PI Market through exclusionary and anticompetitive means. As  
2 described in more detail above, Abbott raised the price of Norvir by  
3 approximately 400% in December 2003, and has maintained that price to the  
4 present day, but only when Norvir is used to boost a non-Abbott PI. Norvir is  
5 sold at a much lower price when used as one component of Abbott's own  
6 boosted PI, Kaletra. By instituting such a price increase, Abbott has used its  
7 monopoly position in the Boosting Market to gain an artificial competitive  
8 advantage and unfairly disadvantage its competitors in the Boosted PI Market.  
9 The purpose and effect of Abbott's conduct has been to suppress rather than  
10 promote competition on the merits.

11 60. There is no procompetitive justification for Abbott's conduct.

12 61. Plaintiff has been injured in its business and property by reason  
13 of Abbott's unlawful monopolization. Plaintiff's injury consists of paying  
14 higher prices to purchase the relevant products than they would have paid  
15 absent Abbott's conduct. This injury to Plaintiff's business and property is  
16 injury of the type the antitrust laws were designed to prevent and flows from  
17 that which makes Abbott's conduct unlawful.

18 62. Abbott's unlawful conduct threatens continuing loss and damage  
19 to Plaintiff and the Class if not enjoined by this Court.

### 20 **THIRD CAUSE OF ACTION**

#### 21 **Attempt to Monopolize (15 U.S.C. § 2)**

22 63. Plaintiff incorporates by reference the allegations contained in  
23 paragraphs 1 through 45 above.

24 64. At all relevant times, Abbott has had monopoly power in the  
25 Boosting Market and a dangerous probability of achieving monopoly power in  
26 the Boosted PI Market.

27 65. Abbott has attempted to monopolize the Boosted PI Market  
28 through exclusionary and anticompetitive means. As described above, Abbott



1 raised the price of Norvir by 400% in December 2003, and has maintained that  
2 price to the present day, but only when Norvir is used to boost a non-Abbott  
3 PI. Norvir is sold at a much lower price when used as one component of  
4 Abbott's own boosted PI, Kaletra. By instituting such a price increase, Abbott  
5 has used its monopoly position in the Boosting Market to gain an artificial  
6 competitive advantage and unfairly disadvantage its competitors in the  
7 Boosted PI Market. The purpose and effect of Abbott's conduct has been to  
8 suppress rather than promote competition on the merits.

9 66. At all relevant times, Abbott has had the specific intent to  
10 monopolize the Boosted PI Market.

11 67. There is no procompetitive justification for Abbott's conduct.

12 68. Plaintiff has been injured in its business and property by reason  
13 of Abbott's unlawful attempted monopolization. Plaintiff's injury consists of  
14 paying higher prices to purchase the relevant products than they would have  
15 paid absent Abbott's conduct. This injury to Plaintiff's business and property  
16 is injury of the type the antitrust laws were designed to prevent and flows from  
17 that which makes Abbott's conduct unlawful.

18 69. Abbott's unlawful conduct threatens continuing loss and damage  
19 to Plaintiff and the Class if not enjoined by this Court.

20

21 **PRAYER FOR RELIEF**

22 WHEREFORE, Plaintiff prays that:

23 (a) The Court determine that this action may be maintained as  
24 a class action pursuant to Fed. R. Civ. P. 23;

25 (b) The conduct alleged herein be declared, adjudged and/or  
26 decreed to be unlawful under Section 2 of the Sherman Act;

27 (c) Plaintiff and the Class recover their overcharge damages,  
28 trebled, and the costs of the suit, including reasonable attorneys' fees as

1 provided by law; and

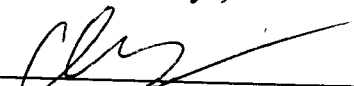
2 (d) Plaintiff and the Class be granted such other, further, and  
3 different relief as the nature of the case may require or as may be  
4 determined to be just, equitable and proper by this Court.  
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**JURY TRIAL DEMAND**

Plaintiff demands a trial by jury for all issues so triable.

Dated December 3, 2007

By its attorneys,

  
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